

MANOS de CRISTO

Dental • Education • Basic Needs • Dignity

2022 ANNUAL REPORT





FROM OUR
*Executive
Director*

Dear Friends and Supporters,

Since 1988, Manos de Cristo has helped our clients grow, thrive, and stay healthy. With your continued support, we have evolved and expanded to meet the needs of our growing community. So much has changed within Central Texas over the past few years and we have had to keep up with the demand for our services. In 2022, we felt the increased need for our programs as the cost of living, rent, and inflation affected our community members and created challenges for many.

We saw no shortage of individuals who came to our Dental Center in pain or in need of treatment to restore a healthy mouth. Manos continues to house one of the few low-cost dental centers in Austin, offering oral health care services to both under and uninsured individuals. Manos de Cristo staff offers compassionate care as well as a commitment to help our patients regain their dignity and smile. Manos served over 15,000 patients in 2022!

We have seen an increase in multi-generational households asking for food and clothing. In order to keep the shelves stocked in our Basic Needs department, we rely on donations from individuals, local area churches, and community organizations. We collaborated with local area churches that donated over

32,886 pounds of food! These partnerships have resulted in the visitors of our Food Pantry having access to quality food products, including fresh fruits and vegetables and items like bath soap, shampoo and toothpaste, items that have become luxuries for many.

Manos de Cristo resumed in-person Adult Education classes in 2022. Our Education classes continued to teach new skills to 532 adult learners. Our classes included English as a Second Language (ESL), Basic Computer Skills, and Citizenship classes. We continued to offer online classes, which allowed for volunteer teachers and students to join from all over the world!

Manos de Cristo was unable to host our in-person version of the Back-to-School (BTS) program during the summer. However, we did collaborate with local community organizations and school counselors to distribute backpacks filled with school supplies to children in need. We were also able to hand out backpacks to visitors of our Basic Needs Program and served 1,200 children with our BTS program.

The Manos de Cristo Annual Report provides a snapshot of 2022 and illustrates how the Central Texas community depends on our programs. With your continued contributions, we will continue to create positive change and inspire our clients to live a healthier and more empowered life.

Sincerely,

A handwritten signature in cursive script that reads "Julie M. Ballesteros".

Julie Ballesteros
Executive Director

DENTAL

CENTER

15,373
*duplicated
patients*

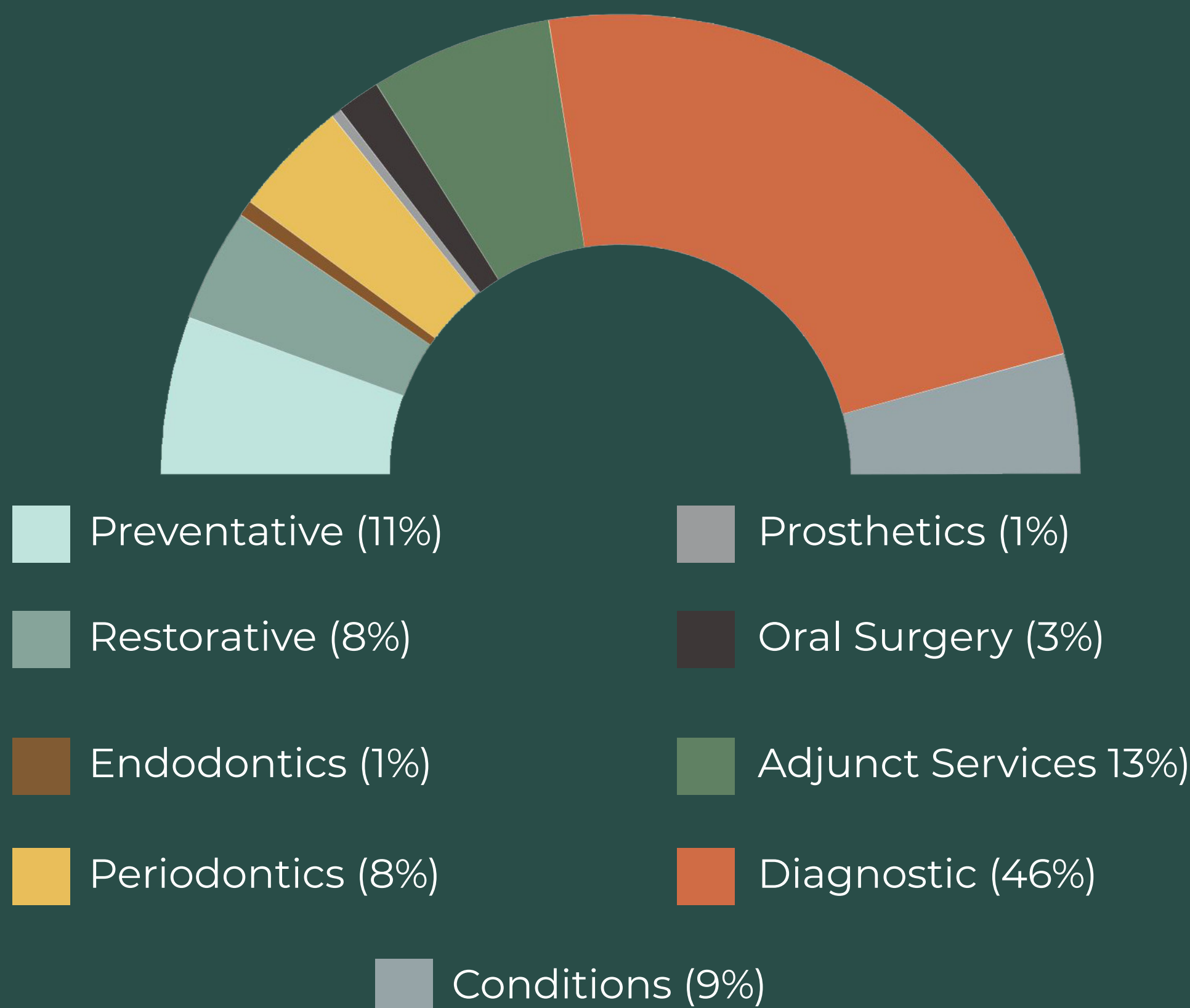
3,120
*emergency
patients*

16,841
appointments

43,037
procedures

The Dental Center is committed to providing high-quality, affordable dental care to relieve pain, restore smiles, and prevent financially crippling medical bills. The Manos de Cristo Dental Center not only heals mouths, but restores self esteem and dignity to our patients. Offering preventative, restorative and emergency care, the Manos Dental Center is a dental home to many in need of high quality oral care. With the continued support of our partners, we have been able to serve more patients and save more smiles in 2022.

DENTAL PROCEDURES PERFORMED IN 2022



EDUCATION



The Manos de Cristo Education Program gives adult learners the tools and confidence they need to succeed. Our classes include ESL, Basic Computer Skills, and Citizenship.

Manos de Cristo returned to in-person classes in the Fall of 2021 and continued to do so in 2022; while at the same time offering online English as a Second Language (ESL) and Citizenship classes.

Our Education team worked with volunteer teachers from various parts North America to teach online skills to our adult learners. Our Education department strives to empower our students so that they are equipt with skills to help them reach their goals and strive for new success in their life.

781 *total students*

BASIC NEEDS

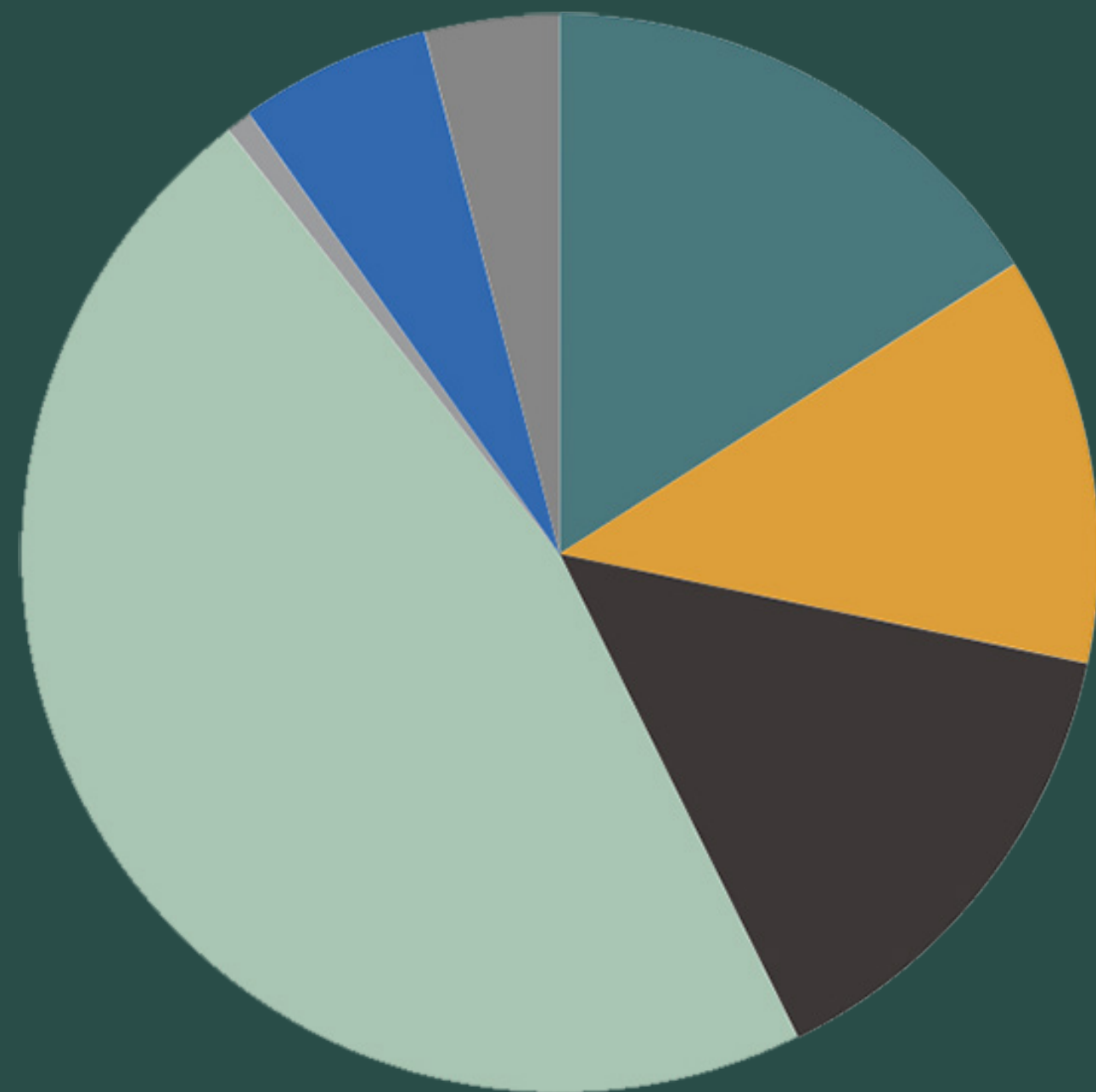
Our Food and Clothing Center is for those in need of emergency assistance and can only be accessed once every three months to allow us to serve as many people as possible. There was a high demand for food, as many in our community continued to feel financial stress due to the increase in cost of living. We collaborated with local area churches who donated over 2,131 bags of groceries! These partnerships have resulted in the visitors of our Food Pantry to have access to quality food products such as fresh produce and hygiene products that are otherwise unaffordable.



5,700 *individuals served*

FINANCIALS

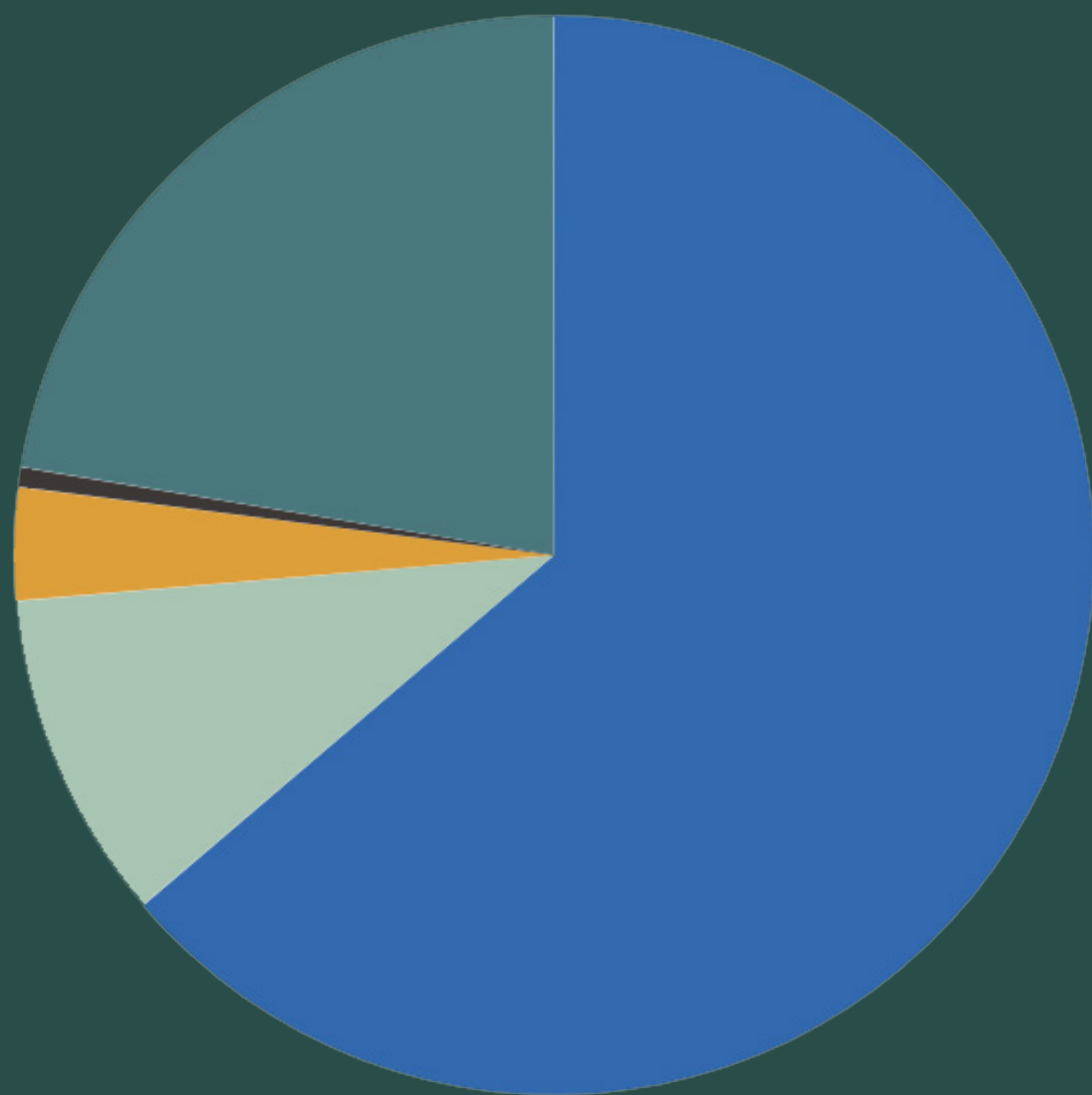
REVENUE



- Grants: \$612,918
- Contributions: \$470,384
- Special Events: \$554,414
- Patient Fees: \$1,791,140
- Student Fees: \$30,130
- In-Kind Contributions: \$220,200
- Gain on Casualty Loss: \$154,694 *
- Investment Return: (\$11,618)

TOTAL REVENUE: \$3,822,262

EXPENSES



- Dental Center: \$2,417,026
- Education Program: \$374,657
- Basic Needs Program: \$128,006
- Back-to-School Program: \$22,239
- Administration & Fundraising: \$848,354

TOTAL EXPENSES: \$3,790,282

* Insurance Reimbursement

SPECIAL THANKS

We are grateful for our \$20,000 and above supporters:

St David's
FOUNDATION



WESTLAKE HILLS
PRESBYTERIAN CHURCH



covenant
PRESBYTERIAN CHURCH



The Lola Wright Foundation

maximus
FOUNDATION

Nicole & Ramzi Al-Rashid

Anonymous

Amanda & Brad Bonilla, Esq.

Jane Hilfer & Alec Rhodes

Erika & Matt Fletcher

Keri & Eric Stumberg

Haley Carter & Dr. Dustin Burman

Glenn & Rev. Britta Dukes

John Koeter

Jennifer & Michael McLatcher

Dr. Henry Renfert, Jr. Fund

\$10,000 & ABOVE

Abby and Mike Brady
Capital Brain & Spine
Lisa and Steve Crawford
CRN Dental Technology
Dollar General Literacy Foundation
Donald D. Hammill Foundation
Cassandra and Terry Kahler
Nona Niland
Michelle and Rodney Organ
Posey-Glickert Foundation
Rastegar Family Foundation
RWH Foundation
Dr. Kendra and Esteban Sandoval
Shield-Ayres Foundation
Julie and Randy Sluder
Cristi and Christopher Stearns

\$5,000 - \$9,999

Anonymous
Austin Community Foundation
Drs. Heather and Brian Bobb
Amanda and Brad Bonilla
Crystal and Drew Ducote
Carol and Mike Francis
Sarah and Byron French
Anne W. Greenway
Courtney and Nate Groves
Charlie Herrmann
Henry Higgins
Pat Hofacre
Lynn and Dan Holland
The Honorable Karen Hughes and
Mr. Jerry Hughes
Gail Hughes
Insperity
Khit Chiropractic
Evangeline Lindsey
McGuire Endodontics
Gary McIntosh
Netspend Corporation
Dr. Tony Pacheco, Jr.
Jim and Dawn Pepper
Diane and Ron Riehs
Sandoval & James, PLLC
Westminster Presbyterian Church
Emily Young

\$1,000 - \$4,999

Mary and Bill Allaway
Arnold Foundation
Austin Root Canal Specialists
Austin Spine and Wellness
Margy and Bob Ayres
Kathy Bailey
Julie and Joe Ballesteros
Cheryl and Sam Ballesteros
Drs. Cheryl and Bill Banks
James Barnette
Elyse Barron
Susan Boyd
Elaine Branagh
Tina and Michael Broadway
Phebe Brown
Sheryl and Keith Brown
Sarah Rasmussen and Todd Calvin
Dr. Gary and Angelia Cash
Central Presbyterian Church
Central Texas Academy of
General Dentistry
Charles Schwab Foundation
Beverly Chasse
Church World Service
Norma Jo and William Clark
Community Foundation of the
Texas Hill Country
Suzanne and K. Michael Conaway
Lyn Crable
Cross Texas Transmission, LLC
Derek Curtiss
Dell Technologies
Connie and George Dickinson
Everi Payments Inc.
Excelsior Pain Management
First Citizens Bank
First Presbyterian Church
First Presbyterian Church of
Georgetown
Focused on You Chiropractic
Cindy and Phil Fouche
Rosemary and Bill Galloway
Karra Guess
Anna R. Hanks
Lindsay and Bo Harvel
Leila and Gary Hodge
Clara Jo and Jim Huckaby
Bob Jarvis
JE Dunn Construction Company
Charitable Fund
C. Michael Jordan
Michael Jordan
Dr. Andy Joshi
Kristian Kaut
Maria Kiehn
Lyn and John Lawyer

Longhorn Imaging
Marce Luck
Anne Lyon, D.D.S., F.A.G.D.
Drs. Susan Orth and Mark Maunder
Philip Moody
Becky and Jerry Moody
Dr. Joe and Karen Neeley
Carol and David Nelson
Meredith Nunis
Optima Dental Surgery Center
Ortho 360
Dr. Kris Owens
Suzi and John Parker
Drs. Sheila and Manish Patel
Dr. Dimple and Krystal Patel
Patterson Companies, Inc.
Patterson Dental
Sarah Bancroft and David Peters
Deborah and Brad Pfluger
Nancy and Jay Pickett
Nancy Quesada
Cherry and Dr. Bob Raley
Elizabeth and Tray Read
Mark Reddert
Andrew Reed and Marilyn Meyer
Hannah and David Reed
Christine and Clarence Reynolds
Dr. Tom Richardson and
Gail Dalrymple
Kim Roberson
Linda and Brian Rose
Brian Ross
Round Rock Presbyterian Church
Nona and Andy Sansom
Nancy and Al Schuele
Shepherd of the Hills Presbyterian
Church
Dina and Joel Sherzer
St. Andrew's Presbyterian Church
Fritz Stinson
Emily and Brandon Studer
Studio8 Architects
T98 Rehab & Chiropractic
Target Corporation
Kristen and Ted Tavrides
Hailey and Michael Taylor
The Louise and Michael D. Burke
Family Foundation
Dr. Steven Tomlinson and
Eugene Sepulveda
Trinity Church of Lago Vista
Retta Van Auken
Craig Wallace
Susan White
Debra and George Woods

OUR MISSION

The mission of Manos de Cristo is to empower low-income individuals with a loving hand of assistance and without regard to age, gender, race, or religious preference. Manos de Cristo promotes dignity and self-reliance by meeting basic needs with food and clothing, providing essential oral care, and furthering educational development.

LEADERSHIP

Julie Ballesteros
Executive Director

Diane Riehs, CFRE
Director of Development

Carl Floto
Director of Finance

Jessica Gardiner
Director of
Foundation Relations

Kendra Sandoval, DDS
Director of Dentistry

Maria Gamez
Basic Needs Coordinator

Maria Palacios
Co-Director of Education

Karin Zamora
Co-Director of Education

BOARD OF DIRECTORS

Gary McIntosh, CPA, CFF, Board President

Krystal Patel, Vice Chair

Neal Shah, DDS, Secretary

Mateo Alejandre, Treasurer

Glenn Dukes, Immediate Past Chair

Heather Bobb, DDS

Amanda Bonilla

Gary Cash, DDS

Matt Fletcher

Nate Groves

Milton Hime, AIA

Anne Lyon, DDS, FAGD

Dickson McGuire, DDS, MSD

Ron Oliveira

Tony Pacheco, Jr., DDS, PA

Kellie Rastegar

Hannah Reed

Julie Sluder



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www.manosdecristo.org

STAY CONNECTED:



ManosATX



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