

MANOS
de CRISTO
Dental • Education • Basic Needs • Dignity

30 Years of Smiles



2018
ANNUAL REPORT



From Our Executive Director

2018 was a monumental year for Manos de Cristo. It marked 30 years of service to the Central Texas community! From our humble beginning in 1988 on Cesar Chavez Street, to our current home on Harmon Avenue, we have experienced exponential growth and countless smiles.

Manos was born with a mission to help our community access affordable dental care. However, over the years we realized we could create more smiles by expanding our services and offering the tools needed to enrich lives. We have grown the Dental Center from 4 chairs to 11 chairs, increasing the number of patients we serve by thousands. Our Dental Center, Adult Education and Basic Needs programs are now housed under one roof, allowing our clients to access multiple services with ease. Each year the need for our life-changing programs increases and our goal is to continue to respond to the needs of our clients for years to come. Working together with our community partners, volunteers and supporters is the only way we can reach that goal. It is your passion for serving others that has enabled Manos to grow into its current capacity. Thank you.

Sincerely,

Julie M. Ballesteros

Julie Ballesteros
Executive Director

Significant Moments From the Past 30 Years

1988

Manos de Cristo is founded in East Austin.



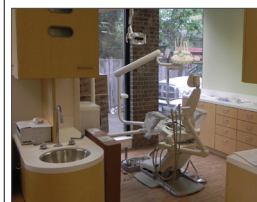
2002

1111 Willow Street is purchased, expanding services.



2013

The new Dental Center opens tripling our capacity to serve.



1990

The first Manos Dental Clinic; helping a patient.



2005

Manos opens its doors at 4911 Harmon Avenue.



2018

The parking lot project is complete, allowing easier access to our services.





DENTAL CENTER

With the continued support of our partners, we have been able to serve more patients over the past 30 years. Our 11-chair Dental Center offers preventative, restorative and emergency care and is a dental home to many in need of quality oral care. When our patients complete their dental treatment, they feel confident with their restored smiles.

IN 2018 WE SERVED:

17,415

*duplicated
patients*

3,708

*emergency
patients*

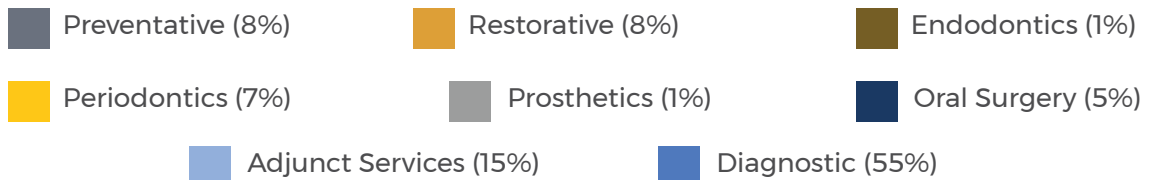
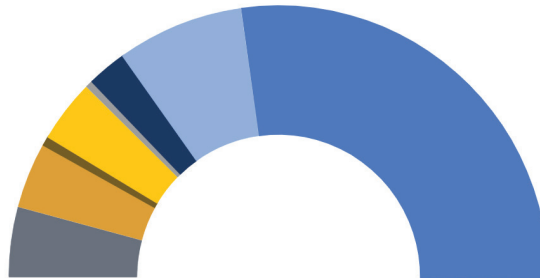
51,236

procedures

18,306

appointments

DENTAL PROCEDURES PERFORMED IN 2018





EDUCATION

In 2018, we continued to provide adult education to even more students. Each semester our community of students work hard in their English as a Second Language, Computer Literacy, Citizenship and Spanish Literacy classes. With the help of our instructors, they are achieving various personal goals such as becoming United States citizens, finishing their primary and secondary studies, and improving their English language and computer skills. Their additional skills open up new job opportunities and assist with communication in our community.

140

Computer
Students

188

Citizenship
Students

57

Spanish Literacy
Students

514

ESL
Students

37

GED
Students

936

Total
Students

BASIC NEEDS

Our Basic Needs program provides emergency assistance to those who have limited options. The Food Pantry and Clothes Closet provide people with a week's worth of groceries and clothing. With these life essentials, families and individuals are able to stretch their budgets to cover other necessities, such as their bills. Donations from individuals, churches, and organizations stock our shelves.



3,846 Individuals served in the Clothes Closet

4,682 Individuals served in the Food Pantry

BACK-TO-SCHOOL

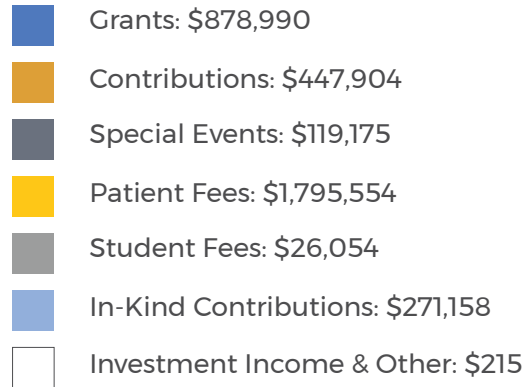
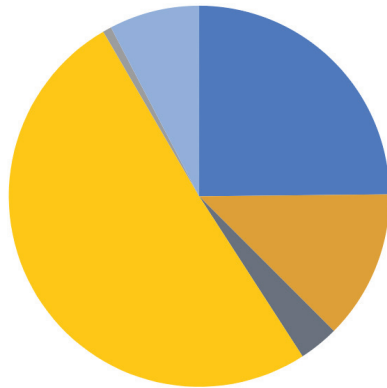
The Back-to-School program ensures that children in grades Pre-K through 5 start the school year prepared, regardless of their economic background. During the program, each child receives a new backpack, two new outfits, socks, underwear, and school supplies.

2,047 Children Served



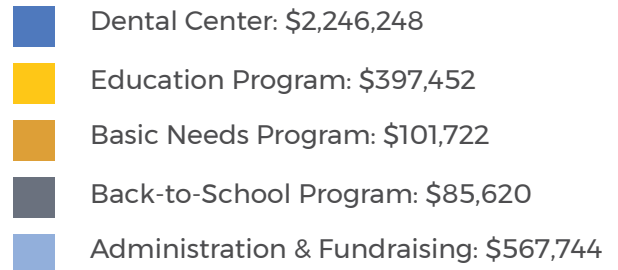
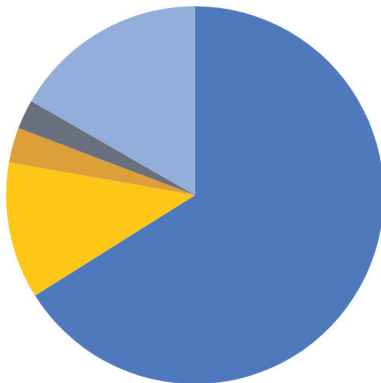
2018 Financials

REVENUE



TOTAL REVENUE: \$3,539,050

EXPENSES



TOTAL EXPENSES: \$3,398,786

Special Thanks

WE ARE GRATEFUL FOR OUR
\$20,000 AND ABOVE SUPPORTERS:

St+David's
FOUNDATION



WESTLAKE HILLS
PRESBYTERIAN CHURCH



Estate of G. John Robinson

The Favrot Fund

Still Water Foundation

The Lola Wright Foundation

The Keri & Eric Stumberg Family Fund

\$10,000 & ABOVE

Delta Dental Community Care Foundation
Donald D. Hammill Foundation
Mr. Glenn and Rev. Britta Dukes
Dr. Henry Renfort Jr. Fund
The Andrew & Lillian A. Posey Foundation
Westminster Presbyterian Church

\$5,000 - \$9,999

38th Street Dental
Applied Materials Foundation
Bethel Church Austin
Drs. Heather & Brian Bobb
Amanda & Brad Bonilla
Teresa & Nick Bressi
Burkhart Dental Supply
Central Endodontic Specialists
Central Presbyterian Church
Central Texas Academy of General Dentistry
DaVita
Duggan Endodontics
Lynn & Dan Holland
Dickson McGuire, D.D.S., M.S.D.
Suzanne & Gary McIntosh
Jennifer & Mike McLatcher
Dr. Susan G. Pelzer
Barbara & David Powell
Jane Hilfer & Alec Rhodes
Sandoval James, PLLC
Dr. Neal & Randi Shah
Shepherd of the Hills Presbyterian Church
Sherry & Rick Smith
United Way for Greater Austin
Widner & Alford Oral and
Maxillofacial Surgery PLLC

\$1,000 - \$4,999

Orietta & Jim Alcina
Julia & Mateo Alejandro
Dr. and Mrs. Jeff Alford
Mary & William Allaway
Tanya Andrien
Austin Center For Endodontics, PLLC
Austin Cops for Charities
Austin Laser Dentist
Austin Oral & Maxillofacial Surgery
Julie & Joe Ballesteros
Sarah Banaroff
The Bank of America Charitable Foundation
Drs. Cheryl & William Banks
James D. Barnette
Lori & Greg Behrens

David C. Betz
Shannon Bieberdorf & Bill Doolittle
Abby & Mike Brady
Elaine Branaugh
Hannah Brinsko
Junie & Gaston Broyles
Sarah Rasmussen & Todd Calvin
Alison & David Campbell
Ernesto Carmona, D.D.S.
Lynette & Danny Caswell
Charles Schwab Foundation
Beverly F. Chasse
Norma Jo & William Clark
CRN Dental Technology
M. H. Crockett, Jr.
Cross Texas Transmission, LLC
Joelle Maruniak & Aaron DeLaO
Elisha Distler
Dripping Springs Presbyterian Church
The DuBose Family Foundation
Carmina Eaton
Faith Presbyterian Church
Carolina Fassi
Laura Marion-Faul & Erick Faul
Dr. David & Pam Ferguson
First Presbyterian Church
First Presbyterian Church of Georgetown
Erika & Matt Fletcher
Carol & Michael Francis
Sarah & Byron French
Frost Bank
Sarah & Carlos Galindo
Rosemary & Bill Galloway
Bill Gaventa
Kathleen & Chaz Glace
Mary & Joel Goode
Grace Presbyterian Church
Green Bank
Courtney & Nate Groves
Anna R. Hanks & Paul Sicard
Suzanne & Ron Harris
Susan & David Hart
Milton Hime, AIA
Hope Presbyterian Church
Sharon D. Horner, Ph.D.
Clara Jo & Jim Huckaby
Alissa & Andrew Hutton
IBM
Cristina Johnson
Amy & Dustin Johnson
Kiehn Family Fund
Julie & Randy Kies
Taylor & Mitch Kolls
Dohn Larson
lyn & John Lawyer

Kolynn & John Listi
Drs. Cathy & Jim Little
Long View Equity, LLC
Anne Lyon, D.D.S., F.A.G.D.
Drs. Celina & Vaughn Mankey
Drs. Susan Orth & Mark Maunder
Drs. Diedra & James McLane
Jamie & Fred McLeray
Betty & Hal Meyer
Karen & Paul Miller
Dr. Michael Moossy
Susan C. Morse & Robert L. Morse Jr.
Dr. Joe & Karen Neeley
NetSpend Corporation
Marion & Ken Nordeman
Kay & Dale Oder
Mark Orr
Ortho 360
Pacesetter Homes, LLC
Dr. Tony Pacheco, Jr.
Pan American Round Table of Austin
Dr. Dimpal & Krystal Patel
Drs. Sheila & Manish Patel
Jim & Dawn Pepper
Nancy & Jay Pickett
Professional Janitorial Service
Dr. Helen Ragsdale
Dr. Bob & Cherry Raley
Randolph-Brooks Federal Credit Union
Laurel & Joel Reed
Marilyn Meyer & Andrew Reed
Diane & Ron Riehs
Drs. Stephanie & William Rodriguez
Rollingwood Management, Inc.
Round Rock Presbyterian Church
Pamala & Jeff Rutkowski
RWH Foundation
Dr. Kendra & Esteban Sandoval
Nona & Andy Sansom
Carolyn Schilthuis
Dr. Gene & Kathy Schneider
Carolyn & Marc Seriff
Carol & Frank Sheppard
Kristie & Michael Smith
St. Andrew's Presbyterian Church
Target
Leslie & Beau Thorne
United Heritage Charity Foundation
University Presbyterian Church
Retta Van Auken
Dr. Juan Vesga
Lorraine & Charles Volk
Dr. James & Alice Weatherby
Dr. Wendy Wong & Dr. David Yu

Our Mission

The mission of Manos de Cristo is to empower low-income individuals with a loving hand of assistance and without regard to age, gender, race, or religious preference. Manos de Cristo promotes dignity and self-reliance by meeting basic needs with food and clothing, providing essential oral care, and furthering educational development.

Key Staff

Julie Ballesteros
Executive Director

Diane Riehs, CFRE
Director of Development

Carl Floto
Director of Finance

Jessica Gardiner
Director of
Foundation Relations

Kendra Sandoval, DDS
Director of Dentistry

Maria Gamez
Basic Needs Coordinator

Justin Erwin
Director of Education

Board of Directors

Glenn Dukes, Board President

Michael Smith, Vice Chair

Israel Gibbs, Secretary

Gary McIntosh, Treasurer

Tony Pacheco, Jr., DDS, Immediate Past Chair

Mateo Alejandre

Shannon Bieberdorf

Heather Bobb, DDS

Amanda Bonilla

Gary Cash

Aaron DeLaO

Sarah French

Peggy Foreman

Milton Hime, AIA

Anne Lyon, DDS

Patty Mayes

Paul Miller

Ron Oliveira

Hannah Reed

Neal Shah, DDS



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www.manosdecristo.org

FOLLOW THE CONVERSATION:



ManosATX



@ManosATX



ManosAustin



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