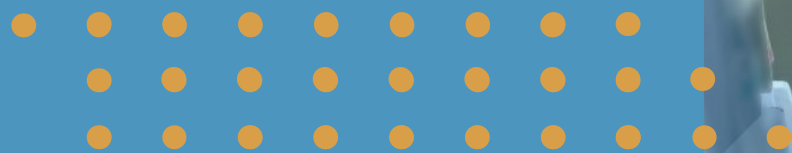


2020

ANNUAL REPORT

IN THIS

TOGETHER



**MANOS
de CRISTO**
Dental • Education • Basic Needs • Dignity

FROM OUR EXECUTIVE DIRECTOR



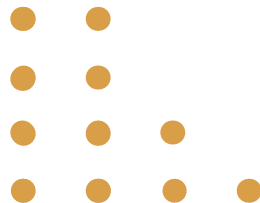
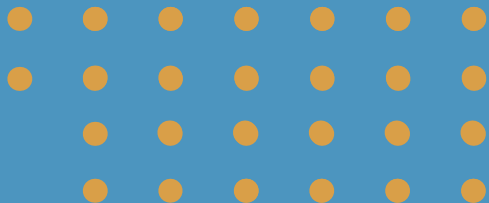
During 2020, we were not immune to the effects of the pandemic. However, we remained committed to keeping our doors open in order to do whatever it took to serve our dental patients and families in need. With the support of our community, we were able to continue to stay on the front lines of service and offer our programs to those in need.

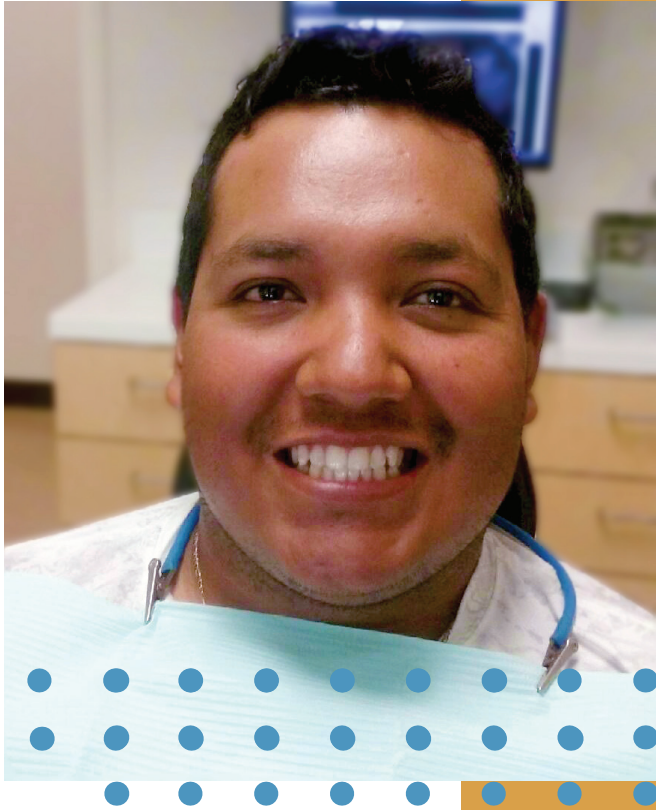
Our Dental Staff never wavered; they remained ready and willing to see patients needing emergency procedures - keeping them out of hospital emergency rooms. Our Adult Education Program responded by shifting all classes online for teachers and students. The demand for food started to grow in proportion to the number of unemployed people. The number of people we served in 2020 was over THREE times the number we typically serve and we continue to see record numbers of individuals and families needing assistance. The Manos de Cristo staff is working hard to ensure that people who need help are able to receive it.

Sincerely,

A handwritten signature in black ink that reads "Julie M. Ballesteros". The script is fluid and cursive.

JULIE BALLESTEROS
Executive Director





DENTAL CENTER

Offering preventative, restorative and emergency care, the Manos Dental Center is a dental home to many in need. In order to safely continue services during the pandemic, our team of dedicated staff put extra safety procedures into place. They remained ready and willing to see patients needing emergency care - keeping them out of hospital emergency rooms. The Dental Center is committed to providing high-quality, affordable dental care to relieve pain, restore smiles, and prevent financially crippling medical bills. The dedication of the staff during the pandemic is a perfect example of our commitment to our patients.

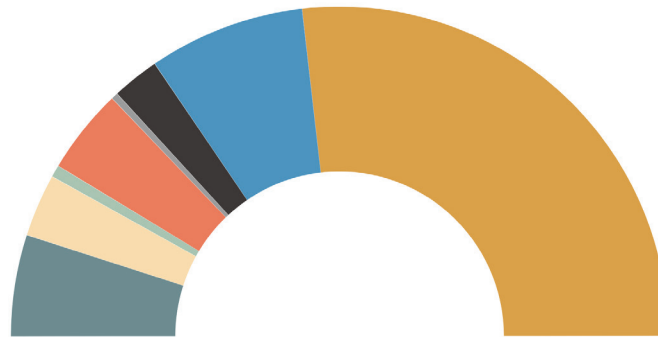
13,030
*duplicated
patients*

15,131
appointments

37,766
procedures

3,409
*emergency
patients*

DENTAL PROCEDURES PERFORMED IN 2020



Preventative (10%)	Endodontics (1%)	Prosthetics (1%)	Adjunct Services (15%)
Restorative (6%)	Periodontics (8%)	Oral Surgery (5%)	Diagnostic (54%)

EDUCATION PROGRAM



In 2020, Manos de Cristo offered online classes for the first time. Our Education team quickly shifted to this new format in order to continue to provide adult education. Attending class for students and teachers was both easy and hard. While volunteer teachers could teach from anywhere in the United States, some of our students faced technology obstacles they needed to overcome. Our Education classes continue to teach new online skills to our adult learners. Our classes include English as a Second Language (ESL), Basic Computer Skills, Citizenship, and Spanish Literacy classes.

251

ESL
Students

47

Computer
Students

93

Citizenship
Students

17

Spanish Literacy
Students

408

Total
Students

BASIC NEEDS

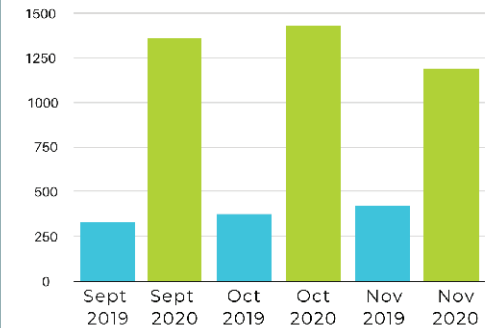


The Manos de Cristo Food Pantry remained open during the pandemic to serve as many people as possible. The demand for food quickly increased as many in our community lost their source of income. Your support made it possible to feed families and individuals.

11,573
Individuals Served



BASIC
NEEDS
CLIENTS
SERVED
2019
VS
2020



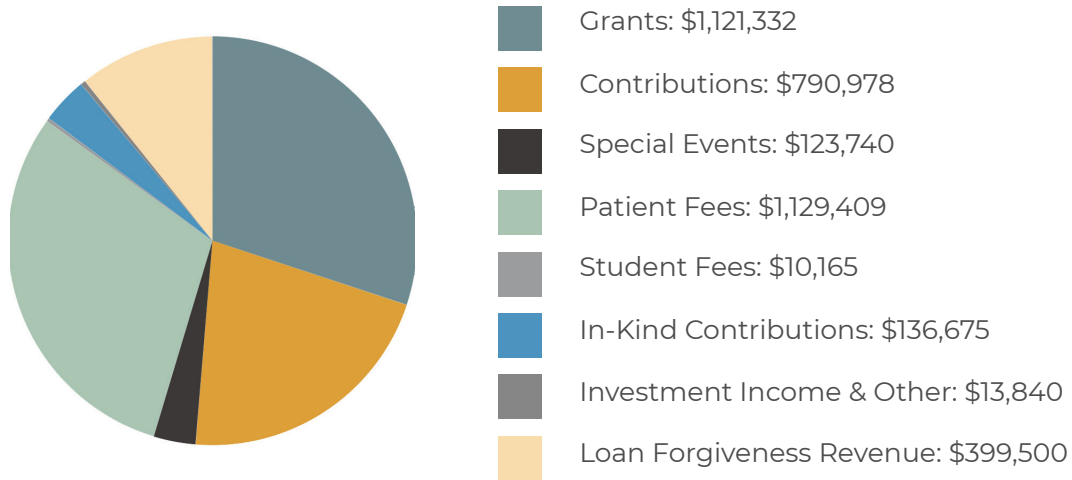
BACK-TO-SCHOOL PROGRAM

Manos de Cristo was unable to host our in-person version of the Back-to-School (BTS) program.

Manos de Cristo collaborated with Foundation Communities and school counselors to distribute backpacks filled with school supplies to children in need.

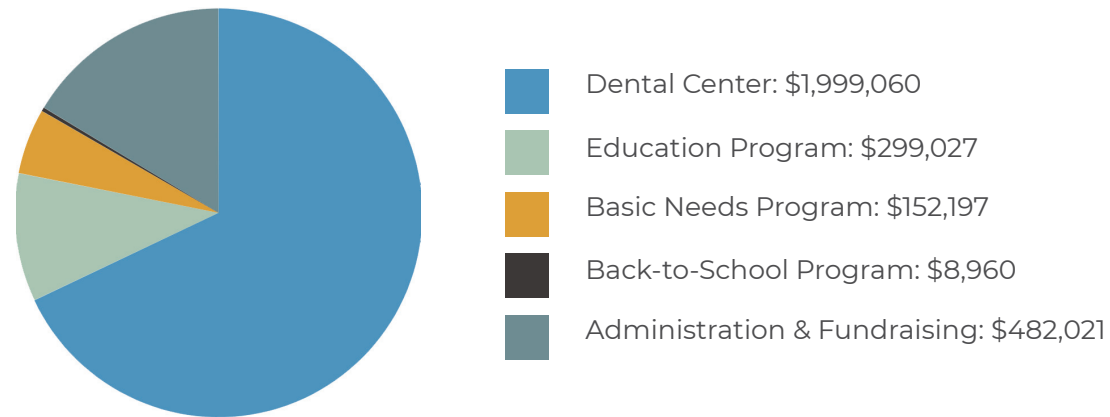
FINANCIALS

REVENUE



TOTAL REVENUE: \$3,725,639

EXPENSES



TOTAL EXPENSES: \$2,941,265

SPECIAL THANKS

We are grateful for our \$20,000 and above supporters:



WESTMINSTER
PRESBYTERIAN CHURCH



covenant
PRESBYTERIAN CHURCH



WESTLAKE HILLS
PRESBYTERIAN CHURCH



MAXIMUS
FOUNDATION

The Lola Wright Foundation

Nicole and Ramzi Al-Rashid

Glenn and Rev. Britta Dukes

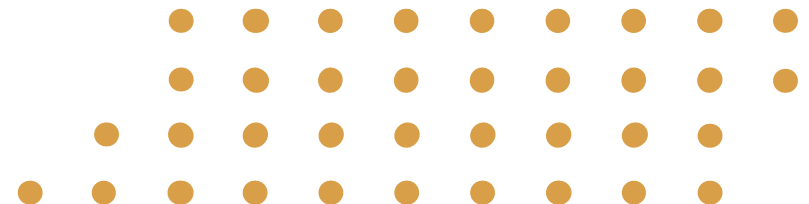
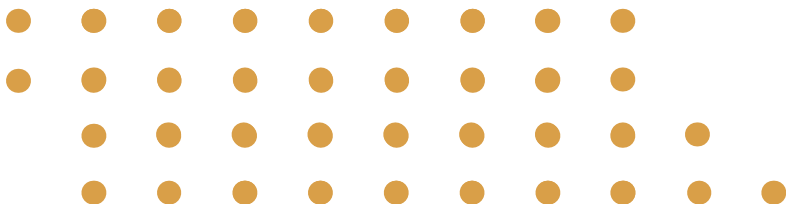
Dr. Henry Renfert, Jr. Fund

Amanda & Brad Bonilla, Esq.

Keri and Eric Stumberg

Jane Hilfer and Alec Rhodes

Anonymous



\$10,000 & ABOVE

Anonymous
Donald D. Hammill Foundation
Erika and Matt Fletcher
Julie and Randy Kies

\$5,000 - \$9,999

Central Endodontic Specialists
Central Presbyterian Church
Beverly Chasse
Dell
Courtney and Nate Groves
Janet and Ken Hendricks
Lynn and Dan Holland
The Honorable Karen Hughes
and Mr. Jerry Hughes
Cassandra and Terry Kahler
Dickson McGuire, D.D.S., M.S.D.
Gary McIntosh
Patterson Dental
The Posey-Glickert Foundation
Barbara and David Powell
Sara and Dick Rathgeber
Andrew Reed and Marilyn Meyer
RWH Foundation
Kathy and Gene Schneider
Diane and Robert Swanson
Raymond Velez

\$1,000 - \$4,999

Julia and Mateo Alejandre
David Avery
Rajpaul Bagga
Kathy Bailey
Drs. Cheryl and Bill Banks
James Barnette
David Betz
Drs. Heather & Brian Bobb
Susan Boyd

Elaine Branagh
Phebe Brown
Sarah Rasmussen and Todd Calvin
Alison and David Campbell
Dr. Gary and Angelia Cash
Central Texas Academy of
General Dentistry
Charles Schwab Foundation
Dede Church
CRN Dental Technology
Cross Texas Transmission, LLC
Aaron DeLaO and Joelle Maruniak
Connie and George Dickinson
Elisha Distler
Dripping Springs Presbyterian Church
Robert Duran
EarthShare of Texas
Facebook
Faith Presbyterian Church
Laura Marion-Faul and Erick Faul
First Presbyterian Church
First Presbyterian Church of
Georgetown
Mike and Carol Francis
Sarah and Byron French
Rosemary and Bill Galloway
Grace Presbyterian Church
Anna R. Hanks
Sean and Deborah Hawkins
Jenny and Mike Heidmann
Hope Presbyterian Church
Clara Jo and Jim Huckaby
Hyde Park Presbyterian Church
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Paul Ivie
Dr. Andy Joshi
Deirdre Kilgard
Mimi and Thomas Lawrence
Lyn and John Lawyer
Kolynn and John Listi
Anne Lyon, D.D.S., F.A.G.D.
Drs. Susan Orth and Mark Maunder
Drs. Diedra and James McLane
Jennifer and Michael McLatcher
Nickie and Paul Menefee

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Marcia and Brian Moore
Robert L. Morse Jr. and Susan C. Morse
Carol and David Nelson
NetSpend Corporation
Meredith Nunis
Kay and Dale Oder
Mark Orr
Krystal and Dimpal Patel
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Nancy Quesada
Dr. Bob & Cherry Raley
Kellie and Ari Rastegar
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Rollingwood Management, Inc.
Round Rock Presbyterian Church
Nancy and Jim Rumbo
Pamala and Jeff Rutkowski
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Nona and Andy Sansom
Schwab Charitable Fund
Dr. Steven Tomlinson and
Eugene Sepulveda
Carolyn and Marc Seriff
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Presbyterian Church
Carol and Frank Sheppard
St. Andrew's Presbyterian Church
Studio8 Architects
The Bank of America Charitable
Foundation, Inc.
Juan Vesga
Whole Foods Market, Inc.
Wood Family Trust

OUR MISSION

The mission of Manos de Cristo is to empower low-income individuals with a loving hand of assistance and without regard to age, gender, race, or religious preference. Manos de Cristo promotes dignity and self-reliance by meeting basic needs with food and clothing, providing essential oral care, and furthering educational development.

KEY STAFF

Julie Ballesteros
Executive Director

Diane Riehs, CFRE
Director of Development

Carl Floto
Director of Finance

Jessica Gardiner
Director of
Foundation Relations

Kendra Sandoval, DDS
Director of Dentistry

Maria Gamez
Basic Needs Coordinator

Lauren Tarnow
Co-Director of Education

Maria Palacios
Co-Director of Education

BOARD OF DIRECTORS

Glenn Dukes, Board President

Gary McIntosh, CPA, CFF, Vice Chair

Krystal Patel, Secretary

Mateo Alejandre, Treasurer

Tony Pacheco, Jr., DDS, PA, Immediate Past Chair

Heather Bobb, DDS

Amanda Bonilla

Gary Cash, DDS

Aaron DeLaO

Matt Fletcher

Nate Groves

Milton Hime, AIA

Anne Lyon, DDS, FAGD

Dickson McGuire, DDS, MSD

Ron Oliveira

Kellie Rastegar

Hannah Reed

Neal Shah, DDS



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