

BE A PART OF

POSITIVE CHANGE.

BE A

MANOS
CHANGEMAKER.



MANOS
de CRISTO
Dental • Education • Basic Needs • Dignity

2019
ANNUAL
REPORT

FROM OUR EXECUTIVE DIRECTOR



Thank YOU for making 2019 one of Manos de Cristo's best years yet! We witnessed our donors, volunteers, students and clients come together to change lives and be a part of positive change as a whole. We have a lot to be proud of, with 31 years of service to Central Texas. Here are a few important highlights from 2019:

Dental Center: Manos continues to be one of the few low-cost Dental Centers in Austin, offering oral health care services to both under and uninsured individuals. The Dental Center served over 18,000 patients in 2019!

Emergency Food & Clothing Center: We collaborated with local area churches who donated over 1,530 bags of groceries. Total donations included over 13,000 pounds of food! In 2019, Manos became the recipient of a donor funded and donor built Community Garden. Our Basic Needs clients benefited from our freshly grown seasonal herbs, fruits and vegetables.

Education Program: For the third year in a row, the Manos Education program expanded. We offer classes at Manos and at several satellite locations. In 2019, our new GED in Spanish was implemented and was a great success. We continue to offer ESL, Computer, Citizenship and Spanish Literacy classes at our main campus. With your help, we can keep expanding and teaching more adult learners.

Thank you for helping make your community a happier, healthier place to live!

Sincerely,

A handwritten signature in cursive script that reads "Julie M. Ballesteros".

Julie Ballesteros
Executive Director



EDUCATION

You will find adult learners from all over the world in our education classes. Manos de Cristo students work hard in their English as a Second Language, Computer Literacy, Citizenship and Spanish Literacy classes. In 2019, we began offering GED classes in Spanish to provide students the opportunity to earn their high school equivalency certificate. With the help of our instructors, our students are achieving various personal goals such as becoming United States Citizens, finishing their primary and secondary studies, and improving their English language and computer skills. Our students work hard to make positive changes in their lives and create new opportunities for their families in our community.

167

COMPUTER
STUDENTS

88

SPANISH LITERACY
STUDENTS

38

GED
STUDENTS

171

CITIZENSHIP
STUDENTS

430

ESL
STUDENTS

894

TOTAL
STUDENTS



BASIC NEEDS

The Food Pantry provides individuals and families with a week's worth of groceries and our clothes closet provides clothing to families in need. With these life essentials, our clients are able to stretch their budgets to cover other necessities. Donations from individuals, churches, and organizations help stock our shelves.

3,971 INDIVIDUALS SERVED IN THE CLOTHES CLOSET

4,892 INDIVIDUALS SERVED IN THE FOOD PANTRY

BACK-TO-SCHOOL

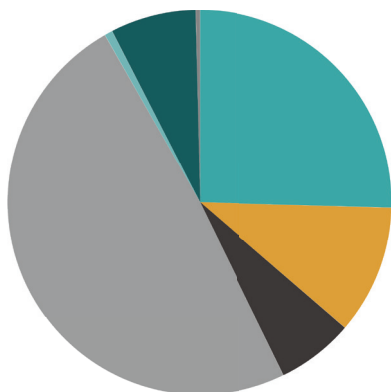
The Back-to-School program ensures that children in grades Pre-K through 5 start the school year prepared, regardless of their economic background. During the program, each child works with a volunteer and receives a new backpack, two new outfits, socks, underwear, and school supplies.

2,100 CHILDREN SERVED



2019 FINANCIALS

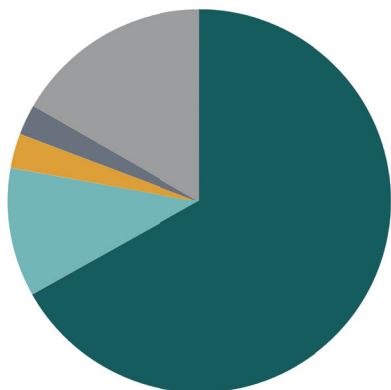
REVENUE



- Grants: \$900,336
- Contributions: \$384,734
- Special Events: \$228,140
- Patient Fees: \$1,733,469
- Student Fees: \$24,408
- In-Kind Contributions: \$253,832
- Investment Income & Other: \$13,306

TOTAL REVENUE: \$3,538,225

EXPENSES



- Dental Center: \$2,370,317
- Education Program: \$389,573
- Basic Needs Program: \$102,690
- Back-to-School Program: \$91,233
- Administration & Fundraising: \$591,052

TOTAL EXPENSES: \$3,544,865

SPECIAL THANKS

We are grateful for our
\$20,000 and above supporters:

StDavid's
FOUNDATION



WESTLAKE HILLS
PRESBYTERIAN CHURCH

MOODY
FOUNDATION

Nicole and Ramzi Al-Rashid

The Favrot Fund

The Lola Wright Foundation

Louisiana Charities Trust

Still Water Foundation

Keri and Eric Stumberg

\$10,000 & ABOVE

Lisa and Steve Crawford
Dr. Justin and Christina Crocker
Delta Dental Community Care Foundation
Donald D. Hamill Foundation
Glenn and Rev. Britta Dukes
Maximus, Inc.
Jim and Dawn Pepper
Jane Hilfer and Alec Rhodes
Sandoval & James, PLLC
Westminster Presbyterian Church

\$5,000 - \$9,999

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The Honorable Karen Hughes and
Mr. Jerry Hughes
Gail Hughes
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Karen and Paul Miller
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Dr. Dimpal and Krystal Patel
Marilyn Meyer and Andrew Reed
Shannon and Jason Ripple
RWH Foundation
Kathy and Gene Schneider
Alice and Jim Weatherby

\$1,000 - \$4,999

38th Street Dental
Maria Aguirre
Julia and Mateo Alejandro
Dr. Michael Augustine
Austin Cops for Charities
Austin Laser Dentist
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David C. Betz
Drs. Heather and Brian Bobb
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Katy and Greg Bourgeois
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Justin Boyd
Abby and Mike Brady

Elaine Branagh
Hannah Brinsko
Suzanne and Garrett Brustkern
Burkhart Dental Supply
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Jenine and Robert Carrico
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Ashley Gordon and Vincent J. Cavaretta, III
Central Presbyterian Church
Central Texas Academy of General Dentistry
Charles Schwab Foundation
Cyndi and Craig Christenson
Clark Hill, Strasburger and Price
Lisa and Bobby Clarke
Consulado de Mexico
CRN Dental Technology
Cross Texas Transmission, LLC
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Connie and George Dickinson
Elisha Distler
Dripping Springs Presbyterian Church
Duggan Endodontics
Carmina Eaton
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Dr. Arturo Espinoza
Faith Presbyterian Church
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First Presbyterian Church
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Ortho 360
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St. Andrew's Presbyterian Church
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University Presbyterian Church
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Dr. Juan Vesga
Margie and Marc Vockell
Lorraine and Charles Volk
Dinah and Rod Welsh
Widner and Alford Oral and Maxillofacial Surgery PLLC

OUR MISSION

The mission of Manos de Cristo is to empower low-income individuals with a loving hand of assistance and without regard to age, gender, race, or religious preference. Manos de Cristo promotes dignity and self-reliance by meeting basic needs with food and clothing, providing essential oral care, and furthering educational development.

KEY STAFF

Julie Ballesteros
Executive Director

Diane Riehs, CFRE
Director of Development

Carl Floto
Director of Finance

Jessica Gardiner
Director of
Foundation Relations

Kendra Sandoval, DDS
Director of Dentistry

Maria Gamez
Basic Needs Coordinator

Emily Kennedy
Director of Education

BOARD OF DIRECTORS

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Patty Mayes

Paul Miller

Ron Oliveira

Hannah Reed

Neal Shah, DDS



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